Momentum® Acquisitions
A comprehensive, built-for-federal procurement solution
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Momentum Acquisitions overview

Driven by the needs and desires of federal acquisition professionals

CGI designed a commercial off-the-shelf (COTS) system specifically for you—acquisition leaders, contracting officers, contract managers and administrators. We’ve transformed your ideas and desires into a comprehensive, full-lifecycle, streamlined and configurable federal procurement solution.

CGI incorporated knowledge and insights from government acquisition professionals to provide innovative solutions to your daily challenges, giving you effective and reliably managed end-to-end federal contract writing and acquisitions management.

Our commitment to better federal procurement is intrinsic and secured by deep experience. Through our work with numerous federal agencies and proven successful implementations of Momentum Acquisitions, we’ve evolved a “best of breed,” dynamic system housing the key components for your success.

Momentum and its distinctly successful history is the manifestation of our understanding of and commitment to your goals.

**Momentum Acquisitions is out-of-the-box ready to meet your needs, and highly configurable to provide a tailored federal procurement solution for complex requirements.**

18 successful implementations with high client satisfaction ratings

75% of software upgrades are driven by our federal users
Business drivers

Addressing key needs with technical know-how

CGI federal clients have identified transformative changes needed to bring complex federal procurement forward. Business and IT leaders are aligned on the top business priorities to drive agency savings and mature the acquisitions process.

The opportunity

Successful federal procurement combines a customer-centric culture with the pursuit of operational excellence. The Momentum Acquisitions solution enables agencies to:

- Operate an efficient contracting process
- Synchronize financial and procurement systems to improve financial audit
- Eliminate disparate systems requiring duplicate data entry
- Improve reconciliation and decrease manual update of systems
- Effectively track and monitor diverse workloads
- Foster collaboration between acquisition professionals
- Track procurements with a user-friendly, easily-adopted COTS system

Our clients’ top acquisition priorities

- Improved insight into all procurement activity
- Reduced complexity
- Savings identification across the entire procurement lifecycle
- Comprehensive contract management
- Protection for the organization through governance and control
- Optimization and modernization to reduce the costs of running the organization (e.g., streamlined automation)
Momentum Acquisitions strategy

CGI’s approach

Our methodology comes from decades of experience implementing our reliable and scalable procurement system to deliver cost and time savings.

Its high-level principles are:

**Collaboration:** understanding and bridging the business domain and the technical side of procurement data and integrated systems

**Evolutionary approach:** pursuing innovation while leveraging existing investments

**Customer and user experience:** recognizing that people will adopt what they can easily use and what brings them value

**Agility:** being highly adaptive to changing legislative environment and needs

An effective acquisitions process draws upon the multiple dimensions of people, process, data, analytics and technical innovation. CGI’s approach to the design and implementation of Momentum Acquisitions uses collaborative expertise in each of these areas to achieve a comprehensive solution for our federal agency partners.

We offer a proven, secure, complete and configurable COTS acquisition software suite that manages procurements end-to-end. Supplanting your processes, Momentum Acquisitions provides **in-tool guidance, document generation and streamlined workflow.**

How we work together

CGI collaborates with you before, during and after a Momentum Acquisitions implementation.

Our approach balances customer demand-driven agility at the front-end with the need for integration, compliance and security at the back-end.

Through our Momentum User Group, we provide a forum for bringing insight and practical experience to promote ongoing and meaningful dialogue between the business, operations and IT.
Momentum Acquisitions core components

A functional overview

Acquisition planning

This component provides a dynamic tool for team collaboration, scheduling and assignment, adaptable to real world changes, and acquisition lifecycle traceability, resulting in acquisition plans that are more effective, economical and timely. Gives agencies a higher degree of control, cost savings and the ability to effectively focus on the core mission of smarter procurement.

Enhanced team collaboration, scheduling, assignment and flexibility, allows your acquisitions team members to work on assigned tasks and adhere to plan timelines set forth by the plan owner.

Agencies benefit from an enhanced acquisition plan and full traceability throughout the acquisition lifecycle.

Solicitation

The solicitation component enables federal contracting professionals to create a procurement solicitation package, including specification of a Federal Acquisition Regulation (FAR), Defense Federal Acquisition Regulation (DFAR), NASA and other regulatory guidance based on agency-defined standard forms, CLINs/SLINs/ELINs, delivery requirements, evaluation criteria, applicable clauses, provisions and attachments.
The solution supports association of provisions and clauses to the solicitation using an out-of-the-box, rules-driven clause engine that recommends clauses based on the solicitation attributes and the prescriptive text of the FAR, DFAR, NASA and other regulatory guidance.

**Source selection**
This component supports electronic submission of vendor proposals, representations, certifications and clause fill-ins through a vendor portal that transmits automatically and routes to the procurement manager to initiate the evaluation process. Proposal information is easily tracked through the review process, and users have the ability to assign tasks to evaluators, and use embedded tools to facilitate the completion of scoring and award.

**Requisitioning**
The Requisitioning component allows users to receive, assign and finalize a requisition package, perform funds validation and record commitment activity.

**Award**
This component supports all contract types and the purchase card. It also streamlines generation of the award by pulling pricing information from the proposal and information from the solicitation, reducing data entry. The award process builds on CLINs/SLINs/ELINs established during the purchase request and solicitation phases and allows for complex pricing structures including options, fees and quantity price breaks. Commodities and services are both equally supported and can be tracked.
Contingency contracting
This component provides offline support to create procurement transactions without internet or outside system connectivity. Seamless integration ensures the procurement is captured and obligations are recorded accurately.

Contract administration
The electronic contract file for storage tracks key provisions and has robust searchability based upon specific criteria, as well as user-friendly reporting.

It simplifies the ability to input data related to your contract so that information can be quickly discovered, and alerts can be set, to help warn agency managers of impending important events. Contract data can also be aggregated in numerous ways to provide a bird’s-eye view of the state of your agency’s contracts.

Contract closeout
When all activity for the contract is complete, the system automatically selects contracts ready for closeout based on configurable business rules and assists in the closeout process. The system walks agency users through completion of close-out activities, including a FAR-based checklist of validation and documentation activities, and stores a close-out form with the file for contract auditing.

Paperless processing
A paperless workspace manages the entire procurement cycle, provides a single online repository of the contract and related information, tracks performance against an acquisition, and supports collaboration among procurement officials. In addition to providing a single location for electronic storage of contract data, such as transactions and supporting documentation, it is also where new contract activities are initiated.

Additional functionality includes checklist events which allow for tracking of contracting milestones from need identification through contract closeout and archiving.
Delivery models
We deliver to meet your specific need
Momentum Acquisitions is part of the Momentum ERP suite of financial, acquisitions, debt, fee, performance and asset management modules. These can be implemented as a full software suite, with streamlined integration between the modules, or agencies may select one or more modules to deliver the specific functionality desired.

Momentum has a standardized implementation and integration process that has been used extensively across the federal government

Next-generation acquisitions now
Why Momentum Acquisitions?
It is full-featured: With support for all stages of the procurement lifecycle, customization is most often eliminated or occurs minimally.
It is out-of-the-box ready: A COTS solution capable of supporting all contract file documentation
It is designed for you: Built exclusively for the federal government acquisition professional
It is proven: In operation in all three branches of the federal government
Momentum RMI®

Momentum can also be implemented via Rapid Momentum Implementation (RMI). RMI is a predefined, pre-seeded and pretested implementation that enables government customers to rapidly implement a production-ready Momentum instance.

Momentum RMI customers are typically online with the software within 180 days.

Need new software now?
Why CGI & Momentum Acquisition?

Experience. Value.

• **BUILT FOR YOU:** We created Momentum Acquisitions specifically for our federal clients.

• **PROVEN:** With a track record of 100% on-time implementation and a portfolio of meeting 90% of our clients’ needs without customization, Momentum Acquisitions is the low-risk, full lifecycle procurement solution for agencies of any size.

• **SECURE:** With multiple customers in the intelligence community and several worldwide implementations, Momentum is continuously vetted by a thorough vulnerability testing process.

• **ACCOUNTABLE:** CGI’s government procurement expertise and the Momentum Acquisitions suite provide clients with a full-service solution and single-point, direct accountability and ownership of all implementation components.

• **ADAPTIVE:** Momentum Acquisitions’ continuous adaptability supports complex procurement processes. With more than 75% of our software’s content coming directly from federal clients and regulation updates, CGI is committed to client-driven innovation and soliciting feedback from our government-run user community.
What’s missing from better federal procurement?

You are.

Be part of our growing user community.
About CGI

Founded in 1976, CGI is a global IT and business process services provider delivering high-quality business consulting, systems integration and managed services. With 68,000 professionals in hundreds of locations, CGI has an industry-leading track record of delivering 95% of projects on time and within budget, aligning our teams with clients’ business strategies to achieve top-to-bottom line results.

Email: info@cgifederal.com
Web: cgi.com/solutions/momentum-acquisitions