Colorado is on the move. So is CGI.
Proven experience, fresh perspective
For a state and metro on the move

For organizations seeking a local IT and business partner with the global scale to solve complex challenges, CGI offers proven experience and a fresh perspective.

We’ve been a trusted partner to Colorado businesses and governments for more than 30 years, helping them keep pace with technological change, growing their capabilities and improving their bottom lines. Our clients rely on us to transform their key systems and processes, and give us high marks for our consultative approach, blending with their unique cultures and collaborating closely to get the job done.

In the commercial sector, we help companies in health, financial services, manufacturing, retail, energy and utilities improve their top-line revenue and bottom-line results. For governments, we provide critical systems to support financial management, health insurance and human services programs benefitting all Coloradans. Our 230 Denver-based professionals are rooted locally, accountable for project success, and backed by a financially successful global firm.

As one of the fastest growing states and capitals in America, you can count on CGI to be a part of that growth—hiring locally, investing in the region and contributing to the success of the community.

Think of us as the experienced partner with the fresh perspective to keep you moving forward.

Sincerely,

John Manta
Vice President and Colorado Executive
Global scale, local presence
A solid foundation for partnership

With CGI as your IT partner and expert of choice, you get the global scale to support large, complex demands along with the local presence required to meet your unique needs.

Client proximity
Our business model prioritizes client proximity to provide locally based support, quick response time and accountability. We are passionate about the communities in which we live and work and are committed to contributing to their well-being.

Financial strength
CGI is proud of our four decades of disciplined performance and sustained growth that have facilitated long-term relationships and large-scale engagements. Our solid profitability, cash flow and backlog demonstrate our focus on running a sound and stable business for the long term.

Flexibility
We are known for our flexibility and willingness to share the risk in developing, delivering and supporting solutions for our clients.

Quality management
Our management and governance frameworks provide a consistent approach to quality and satisfaction. In addition, our client proximity model provides local accountability for project success and allows us to be deeply rooted within our clients’ business communities.

CGI at a glance
- Founded in 1976
- World’s 5th largest independent IT and business process services company
- 65,000 professionals present in 400 offices across 40 countries
- Global delivery capabilities through centers located on 5 continents
- 2015 revenue: $10.3 billion
- Estimated backlog: $20.7 billion
- 5,000 client organizations
- 95% of projects on-time and within budget
- 9 out of 10 client satisfaction score

Statistics verified as of November 2015. CGI financials reported in CAD unless otherwise indicated.
Enabling digital transformation

Customers, consumers and employees increasingly expect a simple, fast and seamless experience, at any time in any location. In response, enterprises are undergoing digital transformation by changing the way they develop, deliver and support their services. At CGI, we go beyond defining the scope of digital transformation—we’re also trusted to enable the journey.

Full-service offering

Our end-to-end services, complemented by 150+ intellectual property-based solutions, deliver significant value to our clients’ mission-critical and transformative work, and include:

- Business and IT consulting
- Systems integration services
- Application services
- Infrastructure services
- Business process services

In-demand capabilities

In support of digital transformation, we provide specialized solutions and services in areas such as:

- **Cloud enablement**—CGI Unify360™ is an integrated suite of software, services and tools for managing both traditional and cloud-based IT services, including governance, transparency and security. CGI Unify360 makes it easier and less risky to adopt cloud services by providing a single management platform and standards-based compliance across all applications and data.

- **Big data analytics**—Getting more value from data is a key priority, both to gain insights about customers, consumers, employees and operations, and to reduce the cost and complexity of managing ever-growing volumes of data. CGI can help with expertise, solutions and partnerships using our Data2Diamonds approach to delivering valuable business insights.

- **Mobility**—CGI’s end-to-end enterprise mobility solutions help clients successfully and securely develop and execute a mobile strategy, platform and applications, and manage the ongoing operation and evolution of their mobile environments.

- **Cybersecurity**—At CGI, security is part of everything we do. We help our clients protect their businesses by assessing and analyzing potential cyber risks, continuously monitoring for threats in real-time and putting in place the necessary defenses.
Partnering for success

CGI partners with clients to combine people, process and technology to tackle much needed modernization efforts while minimizing impacts on operating budgets.

Public sector

More than 2,000 federal, state and local government clients in 15 countries have chosen CGI to help them advance their mission objectives. Representative public sector engagements supported by our Denver-based team include:

- Secure, day-to-day operations management for the State’s primary financial, procurement and budgeting system, the **Colorado Operations and Resource Engine** (CORE): CORE uses CGI’s leading public sector enterprise resource planning solution, CGI Advantage® ERP, as a managed service hosted in our secure cloud to achieve more sustainable, reliable and efficient service and more predictable costs.

- Delivery and ongoing maintenance and support of the **Connect for Health Colorado** health insurance marketplace and call center operations: After launching in October 2013, enrollments were driven by more than 1.2 million website visitors. Leveraging our CGI Atlas360 digital transformation solution, the Colorado health insurance marketplace is projected to save approximately 33% in operating costs over five years, for a total savings of $39.6 million.

- **Colorado Division of Wildlife** uses CGI Advantage for administrative and financial management.

- CGI business process services have supported the U.S. Department of State’s passport production facilities since 1992, including the **Colorado Passport Agency** in Aurora.

- **City of Aurora** and **Denver International Airport** use CGI Advantage ERP to better manage the business of government.

Future cities and regions

CGI also partners with cities and regions to develop scalable solutions that help create more livable, prosperous, sustainable and safer communities. We assist governments with planning and road-mapping; provide enabling technologies; and deliver implementation and integration services in program areas such as citizen participation, safety, education, energy, asset management, government administration, health, human services, transport, energy and more.

“**CORE will help Colorado departments and agencies reach new levels of efficiency and effectiveness. It’s a transformative solution that will serve our citizens for years to come and I applaud the outstanding work of our state team and CGI.**”

Kathy Nesbitt
Executive Director of Personnel for the State of Colorado and Director of the Colorado Department of Personnel & Administration

“**With CGI as our ongoing partner, Connect for Health Colorado achieves significant savings while improving access to affordable health care. Along with the other improvements offered by CGI, a more efficient and effective call center will reduce wait times and improve customer service for Coloradans who need help with enrollment or have questions about health plans.**”

Kevin Patterson
CEO, Connect for Health Colorado
Commercial sector

Healthcare

CGI has a unique position as a trusted advisor across the health spectrum. In the U.S., our solutions support more than 50 million Medicare beneficiaries, one million providers and suppliers, 200,000+ licensed healthcare professionals, 150+ healthcare facilities and leading health plans serving 195 million people.

Partnering with health organizations for more than 25 years, we have developed a deep understanding of the issues, environments and regulatory demands facing our clients. As a result, our dedicated health practice helps clients anticipate challenges and achieve real transformation by addressing business and policy issues in parallel with technology. Key offerings include:

- Diagnostic image exchange
- Electronic medical records
- Patient-centered care management
- Health administrative systems
- Health analytics
- Health enterprise content management
- Health information exchange
- Managed technology + equipment services

Financial services

CGI serves 24 of the top 30 banks in the world and 13 of the top 20 global insurers. Our work spans across the retail, capital markets and transaction banking sectors, as well as the P&C and life and annuity insurance sectors. We partner with clients to help accelerate transformation to digital business models, modernize and automate legacy infrastructures, and implement regulatory and cybersecurity controls.

Retail

In a world where omni-channel consumer shopping behaviors continue to evolve, retailers need to enable new ways to reach customers, better manage and distribute inventories, and increase the velocity of sales. CGI helps these companies adapt and remain competitive. Worldwide, we serve more than 250 retailers, including some of the world’s largest retail brands.
Oil and gas

To succeed in a dynamic market, oil and gas companies must enhance collaboration both internally and externally with partners and regulators. They must use technology to optimize their current business models “on the run,” while also developing new capabilities. CGI has maintained a working relationship with the petroleum industry for 30 years. In an ever-changing environment, we have excelled at providing U.S. oil and gas producers with innovative and flexible solutions for making cost-effective decisions. Globally, we serve operating companies, drillers and oilfield service firms with upstream, downstream, energy trading and risk management and M&A solutions and services. Managing the upstream back office with greater agility, insight and cost efficiency is made possible by CGI’s Exploration2Revenue™ (X2R) Business Suite.

Utilities

Leading utilities are focused on moving to more customer-centric business models and achieving operational excellence. Advancing technologies, such as smart meters and grids, cloud computing, big data and social media, create opportunities to launch new products and services and deliver better service. At the same time, technology is a key enabler for driving operational improvements that cut costs, generate competitive advantages, improve regulatory compliance, increase security, and drive the effective response to climate change and extreme weather. CGI offers services and solutions across the utilities industry, including the electricity, downstream gas, and water and waste sectors. We have deep experience in both regulated and unregulated markets and have formed long-term client relationships with the world’s largest utilities.

CGI was recognized for best-of-breed utilities information technology and operational technology (IT-OT) integration services and named a “market leader” in, “Ovum Decision Matrix: Selecting an IT-OT Integration Partner, 2014-15.”
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Founded in 1976, CGI is one of the largest IT and business process services providers in the world, delivering high-quality business consulting, systems integration and managed services. With a deep commitment to providing innovative services and solutions, CGI has an industry-leading track record of delivering 95% of projects on time and within budget, aligning our teams with clients’ business strategies to achieve top-to-bottom line results.